

**INDUCEMENT RESOLUTION:  
Ithaca Beer Company, Inc. (tenant)  
122 Ithaca Beer Drive, Town of Ithaca**

A regular meeting of the Tompkins County Industrial Development Agency was convened on November 13, 2014 at 3:30 p.m.

The following resolution was duly offered and seconded, to wit:

**Resolution authorizing the Tompkins County Industrial Development Agency to**

**(i) appoint Ithaca Beer Company, Inc. (the "Operating Company") as its agent to acquire, construct, and equip upon premises leased by the Operating Company at 122 Ithaca Beer Drive in the Town of Ithaca, Tompkins County, New York (tax parcel number 33.-3-2.10) an approximately 23,800-square-foot expansion of the current building, to be used to house its packaging department, including a new bottling line, a new canning packaging line, shipping and receiving, office space, lab, barrel aging room, and larger cooler;**

**(ii) provide financial assistance to the Operating Company in the form of a sales tax exemption for purchases and rentals related to the acquisition, construction and equipping of the Project; and**

**(iii) execute related documents.**

WHEREAS, by Title 1 of Article 18-A of the General Municipal Law of the State of New York, as amended, and § 895-b of the General Municipal Law of the State of New York, as amended (hereinafter collectively called the "Act"), TOMPKINS COUNTY INDUSTRIAL DEVELOPMENT AGENCY (hereinafter called the "Agency") was created with the authority and power to own, lease and sell property for the purpose of, among other things, acquiring, constructing and equipping civic, industrial, manufacturing and commercial facilities as authorized by the Act; and

WHEREAS, Ithaca Beer Company, Inc. (the "Operating Company") wishes to acquire, construct and equip upon premises to leased to the Operating Company at 122 Ithaca Beer Drive in the Town of Ithaca, Tompkins County, New York (consisting of Town of Ithaca tax parcel number 33.-3-2.10) (the "Land") an approximately 23,800-square-foot expansion of the existing building, to be used to house the Operating Company's packaging department, including a new bottling line, a new canning packaging line, shipping and receiving, office space, lab, barrel aging room, and larger cooler (the "Project"); and

WHEREAS, pursuant to Article 18-A of the General Municipal Law, the Agency desires to adopt a resolution describing the Project and the financial assistance that the Agency is contemplating with respect to the Project; and

WHEREAS, it is contemplated that the Agency will:

(i) designate the Operating Company as its agent for the purpose of acquiring, constructing and equipping the Project;

(ii) provide financial assistance to the Operating Company in the form of a sales and use tax exemption for purchases and rentals related to the acquisition, construction and equipping of the Project; and

WHEREAS, pursuant to General Municipal Law Section 859-a, at 2:30 p.m. on October 27, 2014 at the Tompkins County Highway Facility, located in the Town of Ithaca at 170 Bostwick Road, the Agency held a public hearing with respect to the Project and the proposed financial assistance being contemplated by the Agency (the "Public Hearing") whereat interested parties were provided a reasonable opportunity, both orally and in writing, to present their views. A copy of the minutes of said Public Hearing is attached hereto as Exhibit A; and

WHEREAS, the Town of Ithaca Planning Board on <sup>October</sup> ~~November~~ 7, 2014 issued a negative declaration (the "SEQR Proceedings") under Article 8 of the Environmental Conservation Law and Regulations adopted pursuant thereto by the Department of Environmental Conservation of the State (collectively, "SEQR") with respect to the Project. A copy of the negative declaration is attached hereto as Exhibit B; and

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF THE TOMPKINS COUNTY INDUSTRIAL DEVELOPMENT AGENCY AS FOLLOWS:

Section 1. The Operating Company has presented an application in a form acceptable to the Agency. Based upon the representations made by the Operating Company to the Agency in the Operating Company's application, the Agency hereby finds and determines that:

- a. By virtue of the Act, the Agency has been vested with all powers necessary and convenient to carry out and effectuate the purposes and provisions of the Act and to exercise all powers granted to it under the Act; and
- b. It is desirable and in the public interest for the Agency to appoint the Operating Company as its agent for purposes of acquiring, constructing and equipping the Project; and
- c. The Agency has the authority to take the actions contemplated herein under the Act; and
- d. The action to be taken by the Agency will induce the Operating Company to develop the Project, thereby increasing employment opportunities in Tompkins County and otherwise furthering the purposes of the Agency as set forth in the Act; and
- e. The Project will not result in the removal of a civic, commercial, industrial, or manufacturing plant of the Operating Company or any other proposed occupant of the Project from one area of the State of New York (the "State") to another area of the State or result in the abandonment of one or more plants or facilities of the Operating Company or any other proposed occupant of the Project located within the State, and the Agency hereby finds that, based on the Operating Company's application, to the extent occupants are relocating from one plant or facility to another, the Project is reasonably necessary to discourage the Project occupants from removing such other plant or facility to a location outside the State and/or is reasonably necessary to preserve the competitive position of the Project occupants in their respective industries; and

- f. The Project involves an unlisted action as said term is defined in Article 8 of the Environmental Conservation Law and Regulations adopted pursuant thereto by the Department of Environmental Conservation of the State (collectively, "SEQR").

Section 2. Based upon a review of the Operating Company's application and the SEQR Proceedings submitted to the Agency, the Agency hereby:

- a. Consents to and affirms the status of the Town of Ithaca Planning Board (the "Planning Board") as Lead Agency within the meaning of, and for all purposes of complying with, SEQR;
- b. Determines that the proceedings undertaken by the Planning Board as Lead Agency under SEQR with respect to the acquisition, construction and equipping of the Project satisfy the requirements of SEQR, and ratifies and confirms such proceedings by the Planning Board as Lead Agency;
- c. Determines that all of the provisions of SEQR that are required to be complied with as a condition precedent to the approval of the financial assistance contemplated by the Agency with respect to the Project and the participation by the Agency in undertaking the Project have been satisfied.

Section 3. Based upon the representations and warranties made by the Operating Company in its application for financial assistance, the Agency hereby authorizes and approves the Operating Company, as its agent, to make purchases of goods and services relating to the Project and that would otherwise be subject to New York State and local sales and use tax in an amount up to **\$2,010,000.00**, which result in New York State and local sales and use tax exemption benefits ("sales and use tax exemption benefits") not to exceed **\$160,800.00**. The Agency agrees to consider any requests by the Operating Company for increase to the amount of sales and use tax exemption benefits authorized by the Agency upon being provided with appropriate documentation detailing the additional purchases of property or services.

Section 4. Pursuant to Section 875(3) of the New York General Municipal Law, the Agency may recover or recapture from the Operating Company, its agents, consultants, subcontractors, or any other party authorized to make purchases for the benefit of the Project, any sales and use tax exemption benefits taken or purported to be taken by the Operating Company, its agents, consultants, subcontractors, or any other party authorized to make purchases for the benefit of the Project, if it is determined that:

- a. the Operating Company, its agents, consultants, subcontractors, or any other party authorized to make purchases for the benefit of the Project, is not entitled to the sales and use tax exemption benefits;
- b. the sales and use tax exemption benefits are in excess of the amounts authorized to be taken by the Operating Company, its agents, consultants, subcontractors, or any other party authorized to make purchases for the benefit of the Project;

- c. the sales and use tax exemption benefits are for property or services not authorized by the Agency as part of the Project; or
- d. the sales and use tax exemption benefits are taken in cases where the Operating Company, its agents, consultants, subcontractors, or any other party authorized to make purchases for the benefit of the Project, fails to comply with a material term or condition to use property or services in the manner approved by the Agency in connection with the Project.
- e. As a condition precedent of receiving sales and use tax exemption benefits, the Operating Company, its agents, consultants, subcontractors, or any other party authorized to make purchases for the benefit of the Project, must
  - i. cooperate with the Agency in its efforts to recover or recapture any sales and use tax exemption benefits, and
  - ii. promptly pay over any such amounts to the Agency that the Agency demands.

Section 5. Subject to the Operating Company executing the Agent Agreement attached hereto as Exhibit C, the Agency hereby authorizes the Operating Company to proceed with the acquisition, construction and equipping of the Project and hereby appoints the Operating Company as the true and lawful agent of the Agency:

- a. to construct and equip the Project;
- b. to make, execute, acknowledge and deliver any contracts, orders, receipts, writings and instructions, as the stated agent for the Agency with the authority to delegate such agency, in whole or in part, to agents, subagents, contractors and subcontractors of such agents and subagents and to such other parties as the Operating Company chooses; and
- c. in general, to do all things which may be requisite or proper for completing the Project, all with the same powers and the same validity that the Agency could do if acting on its own behalf; provided, however, that the Agent Agreement shall expire on **November 30, 2016** (unless extended for good cause by the Administrative Director of the Agency) if the Leaseback Agreement and PILOT Agreement contemplated have not been executed and delivered.

Section 6. The officers, employees and agents of the Agency are hereby authorized and directed for and in the name and on behalf of the Agency to do all acts and things required and to execute and deliver all such certificates, instruments and documents, to pay all such fees, charges and expenses and to do all such further acts and things as may be necessary or, in the opinion of the officer, employee or agent acting, desirable and proper to effect the purposes of the foregoing resolutions and to cause compliance by the Agency with all of the terms, covenants and provisions of the documents executed for and on behalf of the Agency.

Section 7. These resolutions shall take effect immediately.


The question of the adoption of the foregoing resolutions was duly put to a vote by roll call, which resulted as follows:

<u>Member names</u>	<u>Yea</u>	<u>Nea</u>	<u>Abstain</u>	<u>Absent</u>
Jim Dennis, Chair	[✓]	[ ]	[ ]	[ ]
Larry Baum	[✓]	[ ]	[ ]	[ ]
Svante L. Myrick	[ ]	[ ]	[ ]	[✓]
Will Burbank	[✓]	[ ]	[ ]	[ ]
Nathan Shinagawa	[✓]	[ ]	[ ]	[ ]
Grace Chiang	[✓]	[ ]	[ ]	[ ]
Martha Robertson	[✓]	[ ]	[ ]	[ ]

The resolutions were thereupon duly adopted.

I, ~~Svante L. Myrick~~ <sup>James P. Dennis chair</sup>, as ~~Secretary~~ of the Tompkins County Industrial Development Agency, hereby certify that the above is a true and correct copy of a duly authorized resolution of the Tompkins County Industrial Development Agency.

Dated: November 13, 2014

  
~~Svante L. Myrick, Secretary of the~~  
 Tompkins County Industrial Development Agency  
 James P. Dennis, chair