

My Name is Marcus Williams, I reside at 2350 Danby Rd. in Danby NY. I am a business representative for Local 267 Plumbers and Steamfitters. I have lived in Tompkins County for twenty years, and worked on many county and city projects including the Tompkins County Health Dept. and GIAC.

Local 267 commend the actions of the county and city governments continued commitment to growth and development in our area. We would also like it to be known that we fully stand behind the pilot for Cayuga Power and for any other projects that could possibly put some of our county taxpayers and members to work.

I would like to thank the TCAD (Tompkins County Area Development) and TCIDA (Tompkins County Industrial Development Agency) for their willingness to discuss a local labor policy and including organized labor in their discussions on such policies.

The importance of a Local labor policy goes deeper than just the possibility of the utilization of Union workers, it goes into our schools, our youth and our future. When we think about our apprenticeships we think about training, commitment and hard work. We think about taking students from our area and training them into craftsmen and women who will have a future of good paying jobs and benefits in our communities. In some cases it can be a great alternative to college or an addition to a college education.

With our future everchanging and our generation being more directed into technology and engineering, we are starting to lose a hold on our trades and our manufacturing. This local labor policy could ensure workers of the future here in Tompkins County good pay and benefits and make it possible to raise families here, shop here, buy goods and services here.

So again Local 267 would like to extend its gratitude on your hard work and attention to our communities need for employment of our highly trained and skilled workers of today and tomorrow.

THE ADOPTION OF ~~AN~~ APPRENTICESHIP <sup>PROGRAM</sup> ~~WOULD~~ WOULD ENSURE  
THESE JOBS FOR OUR COMMUNITY ~~BE~~ INTO THE FUTURE

My name is Stacey A. Black and I reside at 329 East Cortland St. in Groton, NY. I have been a 27 year resident of Tompkins County. I am a Licensed Electrician in the City of Ithaca, and a 15 year member of the IBEW. I have 30 years of experience in the electrical industry.

Thank you for the opportunity to speak to you today.

I would like to make a few brief statements regarding the formation of a local labor policy for Tompkins County. The first statement is that I am in favor of development in Ithaca. Business growth means construction growth in my industry, which translates into meaningful employment for the members I represent.

Secondly, the use of local labor on construction projects in our area is extremely important to the health of our economy. These workers spend their hard earned pay in Ithaca, of which those dollars move through our economy, being spent at one business and on to another until they finally leave our area to businesses across the country.

Awarding contracts to companies that bring workers from outside our area (Binghamton, Rochester, Syracuse, etc.) siphons money away from our community, benefiting vendors located in communities far away from our local economy. That vacuum of money travelling out to other areas stunts the growth of our community, and in turn imposes great harm on people trying to earn a living.

The consideration of a policy regarding the use of local labor will pay dividends on down the line for years to come.

Thirdly, A policy requiring that only local contractors can bid on projects in our area could be a greater challenge. There is an ample work force here in Tompkins County. The contractors from outside our area can still have access to the labor located here in the county, just as much as our local contractors. I would suggest that a contractor's home office location not be a determining factor in the abatement application process.

In closing, the growth of our economy in Ithaca through new business development is important to the workers I represent, but perhaps most important to those workers, is that local labor is hired to build the buildings those new businesses will occupy.

**International  
of Electrical**



**Brotherhood  
Workers**

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New York State AFL-CIO  
N.Y. State Building Trades Council  
Finger Lakes Building Trades Council  
Ithaca—Cortland Building Trades Council  
N.Y. State Assoc. of Electrical Workers

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134 Cecil A. Malone Dr.  
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March 12, 2015

I am Michael Talariski; I live at 139 Simsbury Drive in Ithaca. I am the Business Manager of Local 241 of the International Brotherhood of Electrical Workers. I have lived in Tompkins County for 57 years.

I have served on the Tompkins County Empire Zone in the past and I currently am a Board Member of the Tompkins County Area Development and the Tompkins County Workforce Investment Board. IBEW Local 241 is a proud member of The Tompkins County Chamber of Commerce.

As Business Manager of IBEW Local 241, I am the Representative for 223 Local Union Electricians and apprentices. Currently 41 of these members are unemployed.

I have never spoken against development! If I ever do, I should resign from my elected position. We are all about building, which is what we do.

If you were to check the minutes of the Public Hearing for the Marriott Hotel, you will see that I spoke **in favor of** the project, I repeated myself at the public hearing to make it clear that IBEW Local 241 was **in support** of the project.

On your agenda today is the South Hill Business Combined Heat & Power Project.

I would like to Thank Herb Dwyer for selecting Matco Electric of 245 Cecil A. Malone Drive in Ithaca, New York, to perform the installation of his Co-Gen.

I would like to thank the I.D.A. for their support of the Cayuga Power Plants PILOT program. Matco Electric, T.H. Green, Grey Electric has worked there in the past and Richardson Brothers Electric is working there today.

The most important part of today's agenda to me is your discussion on the use of Local Labor on ALL Industrial Development Agency projects.

In yesterdays Ithaca Times, Gary Ferguson said "We know that when you shop or dine locally your impact to the community is magnified."

Former I.D.A. member Larry Baum stated at a previous I.D.A. meeting in response to a Martha Robertson question, "TWELEVE TIMES" the monies that are spent here, circulates 12 times before it leaves the community.

In order to spend money at the stores on the Commons, you must have a job to make the money.

Who is going to spend more money in Tompkins County, workers from Tompkins County or workers from Broome or Monroe County?

We have Electrical contractors right here in Ithaca that are preferred by many customers.

Richardson Brothers Electric from 19 Quarry Road is the preferred Electrical contractor at Cayuga Medical Center and also at Borg-Warner on Warren Road.

They were selected as the Electrical Contractor for the Purity Ice Cream renovations and they were also selected to do the renovations for Miller-Mayer Attorneys offices right next door to the New Marriott Hotel. (Who by the way chose to use an electrical workforce from Broome County?)

**IBEW Local 241 has built I.D.A. projects in the past:**

Schuler-Haas Electric built the Seneca Place Hilton Hotel, with Local Labor.  
Matco Electric built the Cayuga Green Apartments, with Local Labor.

So as far as being competitive, are contractors are very competitive. Maybe it is the developers that do not realize that it costs more to LIVE here.

I will give a pat on the back to Mack and Frost Travis for at least using a Local Electrical Contractor (Sparks Electric) on the Gateway II and the Carey building.

**So as I said, I have never spoken out against any I.D.A projects, I have and always will speak in favor of using LOCAL LABOR!**

I could not agree more with the Tompkins County Chamber of Commerce stickers:

DO NOT JUST  
SHOP LOCAL,  
SAVE LOCAL  
FROM THE GROUND UP

Irene Weiser  
March 12, 2015  
IDA Meeting

#### Questions regarding Cayuga PILOT

#### **Background:**

By order of the PSC, NYSEG customers are currently obligated to pay a Reliability Support Services fee of \$2.7 million per month, plus \$40 million for capital improvements to keep the Cayuga plant operating through June, 2017. Cayuga is allowed to keep the first \$5 million per year in Net Energy and Ancillary Services revenues and 50% of Net Energy and Ancillary Services revenues exceeding \$5 million. Cayuga will pay back to NYSEG the remaining 50% in net Energy and Ancillary revenues as well as any capacity market revenues they have earned. If Cayuga remains operational beyond the terms of the RSS agreement, they will reimburse NYSEG for the capital improvements @ 20% per year x 5 yrs.

#### **QUESTIONS:**

1. How was the \$60 million valuation arrived at? What were Cayuga's revenues from Generation, Ancillary Services, and Capacity in 2014?
2. How are the \$32.4 million annual RSS payments (i.e. public subsidies) factored in to the \$60 million valuation?
3. How are the capital improvement investments (from previous RSS as well as current) factored in to valuation?
4. How has the recent fire affected valuation?
5. Cayuga has been looking to install solar on their property. This suggests the land has more than *de minimus* valuation. What is the current valuation of their land and how has it changed over time?
6. How have the transformers and other transmission apparatus on Cayuga's property been valued given that they have value independent of the plant's operation?
7. In Cayuga's original repowering proposal, they provided detailed information on projected revenues and costs – including the level of property taxes they intended to pay. (see attached) Note that for years 1-10 of operation of a repowered plant, with projected revenues from \$39 - \$70 million, Cayuga anticipated paying \$3.0 - \$3.75 million in property taxes. How do these figures compare to the \$60 million valuation and \$1.85 million in the PILOT? (note that the revenue projections for both generation and capacity were determined by NYSEG to be overly optimistic – i.e. even if the plant is repowered, don't expect the tax base to return to even current levels)
8. What provisions, if any, has the County made to increase Cayuga's surety bond for deconstruction and remediation of the site if the plant closes? Can this be made part of the PILOT?